

ISSUE ONE
FINANCIAL STATEMENTS
JUNE 30, 2014

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FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2014

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REPORT OF INDEPENDENT AUDITORS

Board of Directors
Issue One

We have audited the accompanying financial statements of Issue One (formerly Fund for the Republic), which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the year ended June 30, 2014, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Issue One as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the year ended June 30, 2014, in accordance with accounting principles generally accepted in the United States of America.

Calibre CPA Group, PLLC

Bethesda, MD
March 24, 2015

ISSUE ONE

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2014 AND 2013

| | 2014 | 2013 |
|--|------------|-----------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 400,448 | \$ 2,685 |
| Contributions receivable | 90,550 | - |
| Due from landlord for leasehold improvements and related costs | 26,813 | - |
| Due from affiliate | 1,152 | 244 |
| Prepaid expenses | 10,000 | 1,307 |
| Total current assets | 528,963 | 4,236 |
| PROPERTY AND EQUIPMENT, NET | 45,203 | 1,050 |
| SECURITY DEPOSIT | 29,424 | 2,500 |
| Total assets | \$ 603,590 | \$ 7,786 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES | | |
| Accounts payable | \$ 27,484 | \$ 16,691 |
| Accrued vacation | 22,558 | - |
| Total current liabilities | 50,042 | 16,691 |
| NONCURRENT LIABILITIES | | |
| Loan payable | 26,000 | - |
| Deferred lease incentives | 51,278 | - |
| Subtenant rent deposit | 850 | - |
| Total liabilities | 128,170 | 16,691 |
| NET ASSETS | | |
| Unrestricted | 252,574 | (121,323) |
| Temporarily restricted | 222,846 | 112,418 |
| Total net assets | 475,420 | (8,905) |
| Total liabilities and net assets | \$ 603,590 | \$ 7,786 |

See accompanying notes to financial statements.

ISSUE ONE

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2014

| | <u>Unrestricted</u> | <u>Temporarily Restricted</u> | <u>Total</u> |
|---------------------------------------|---------------------|-----------------------------------|-------------------|
| SUPPORT AND REVENUE | | | |
| Foundations and major donors | \$ 1,564,718 | \$ 1,228,648 | \$ 2,793,366 |
| Membership contributions | 5,650 | - | 5,650 |
| Rent income | 1,700 | - | 1,700 |
| Miscellaneous | 199 | - | 199 |
| Net assets released from restrictions | <u>1,118,220</u> | <u>(1,118,220)</u> | <u>-</u> |
| Total support and revenue | <u>2,690,487</u> | <u>110,428</u> | <u>2,800,915</u> |
| EXPENSES | | | |
| Program services | | | |
| Strategic Leadership | 790,174 | - | 790,174 |
| Leadership and Donor Organizing | 318,478 | - | 318,478 |
| Catalytic Grantmaking | <u>294,423</u> | <u>-</u> | <u>294,423</u> |
| Total program services expenses | <u>1,403,075</u> | <u>-</u> | <u>1,403,075</u> |
| Supporting services | | | |
| Management and general | 375,845 | - | 375,845 |
| Fund raising | <u>537,670</u> | <u>-</u> | <u>537,670</u> |
| Total supporting services expenses | <u>913,515</u> | <u>-</u> | <u>913,515</u> |
| Total expenses | <u>2,316,590</u> | <u>-</u> | <u>2,316,590</u> |
| CHANGE IN NET ASSETS | 373,897 | 110,428 | 484,325 |
| NET ASSETS | | | |
| Beginning of year | <u>(121,323)</u> | <u>112,418</u> | <u>(8,905)</u> |
| End of year | <u>\$ 252,574</u> | <u>\$ 222,846</u> | <u>\$ 475,420</u> |

See accompanying notes to financial statements.

ISSUE ONE

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2014

| | Program Services | | | | | Management and General | Fund Raising | Common Costs | Total |
|--|----------------------|---------------------------------|-----------------------|---------------------|------------------------|------------------------|--------------|---------------------|-------|
| | Strategic Leadership | Leadership and Donor Organizing | Catalytic Grantmaking | Total | Management and General | | | | |
| Salaries and fringe benefits | \$ 67,982 | \$ 125,609 | \$ 16,768 | \$ 210,359 | \$ 227,460 | \$ 201,897 | \$ 1,366 | \$ 641,082 | |
| Communications | 15,145 | 2,049 | 20 | 17,214 | 2,244 | 68,649 | 1,658 | 89,765 | |
| Consulting services | 661,852 | 155,257 | - | 817,109 | 33,325 | 183,352 | 5,698 | 1,039,484 | |
| Equipment and furnishings | - | - | - | - | - | 1,999 | 6,983 | 8,982 | |
| Grant awards | - | 10,000 | 275,000 | 285,000 | - | - | - | 285,000 | |
| Occupancy and operating | 4,377 | 71 | 19 | 4,467 | 2,904 | 1,212 | 77,888 | 86,471 | |
| Professional services | - | - | - | - | 50,912 | - | 2,174 | 53,086 | |
| Travel costs | 33,238 | 9,397 | 755 | 43,390 | 18,865 | 51,082 | 2,980 | 116,317 | |
| Allocation of common costs | 7,580 | 16,095 | 1,861 | 25,536 | 40,135 | 29,479 | (95,150) | - | |
| Allocation of common costs to related organization | - | - | - | - | - | - | (3,597) | (3,597) | |
| | <u>\$ 790,174</u> | <u>\$ 318,478</u> | <u>\$ 294,423</u> | <u>\$ 1,403,075</u> | <u>\$ 375,845</u> | <u>\$ 537,670</u> | <u>\$ -</u> | <u>\$ 2,316,590</u> | |

See accompanying notes to financial statements.

ISSUE ONE

STATEMENT OF CASH FLOWS

YEAR ENDED JUNE 30, 2014

| | |
|---|--------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | |
| Change in net assets | \$ 484,325 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | |
| Depreciation | 3,261 |
| Increase in | |
| Contributions receivable | (90,550) |
| Due from landlord for leasehold improvements and related costs | (26,813) |
| Due from affiliate | (908) |
| Prepaid expenses | (8,693) |
| Security deposit | (26,924) |
| Increase in | |
| Accounts payable | 10,793 |
| Accrued vacation | 22,558 |
| Deferred lease incentives | 51,278 |
| Subtenant rent deposit | <u>850</u> |
| Net cash provided by operating activities | 419,177 |
| CASH FLOWS FROM INVESTING ACTIVITIES | |
| Purchases of property and equipment | (47,414) |
| CASH FLOWS FROM FINANCING ACTIVITIES | |
| Proceeds from loan payable | <u>26,000</u> |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 397,763 |
| CASH AND CASH EQUIVALENTS | |
| Beginning of year | <u>2,685</u> |
| End of year | <u><u>\$ 400,448</u></u> |

See accompanying notes to financial statements.

ISSUE ONE

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2014

NOTE 1. ORGANIZATION AND NATURE OF OPERATIONS

Issue One (formerly Fund for the Republic) (the Organization) is a nonpartisan organization committed to putting everyday citizens back in control of our democracy by reducing the influence of well-financed special interests over American politics and policy-making. Issue One works to create the political strength, critical mass, public presence, and funding levels necessary to achieve and defend substantive reforms at the state and national levels. We do this by improving public awareness of the issue, recruiting new donors and advocates, and providing funding to support innovative new strategies and programs.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting - The accompanying financial statements of Issue One have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. Accordingly, revenues from exchange transactions are recognized when earned, contribution revenues are recognized when received, and expenses are recognized when incurred.

Basis of Presentation - Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Unrestricted Net Assets - Net assets not subject to donor-imposed stipulations.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed restrictions that will expire based on actions of Issue One or by the passage of time.

Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned and capital gains, if any, on related investments for general or specific purposes. Issue One did not have any permanently restricted net assets at June 30, 2014 and 2013.

Unrestricted contributions and all revenues from exchange transactions are reported as increases in unrestricted net assets. Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities, if any, are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

Tax-Exempt Status - Issue One is exempt from Federal income taxes as a public charity described in Section 501(c)(3) of the Internal Revenue Code based on a determination letter received from the Internal Revenue Service dated March 3, 2014.

Issue One accounts for income taxes in accordance with the Accounting Standards Codification (ASC) Topic *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. The management of Issue One performed an evaluation of uncertain tax positions for the year ended June 30, 2014, and determined that there were no matters that would require recognition in the financial statements or that may have an effect on its application for tax exemption. It is the Organization's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in unrelated business income tax expense.

Issue One files Federal Form 990, *Return of Organization Exempt From Income Tax*, and its state equivalents. These returns are subject to examination, generally for three years after they have been filed.

Cash Equivalents - For reporting purposes, the Organization considers all investments with original maturities of three months or less to be cash equivalents.

Property and Equipment - Office furniture and equipment are capitalized at cost or fair value at date of gift (if donated), and depreciated on a straight-line basis over their estimated useful lives, generally five years. Leasehold improvements are capitalized and depreciated or amortized over the shorter of their estimated useful lives or the terms of the respective leases.

Functional Expenses - The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 3. DUE FROM AFFILIATE

Issue One shares resources with Issue One Action, an independent and autonomous organization with overlapping governing board members. Shared resources include but are not limited to salaries and benefits, occupancy, and communications. The cost of these shared resources is paid for by Issue One and then allocated to Issue One Action on the basis of time and resource utilization studies. Issue One Action owed Issue One \$1,152 as of June 30, 2014 and \$244 as of June 30, 2013 in connection with these shared expenses.

NOTE 4. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets as of June 30, 2014 were subject to restriction as follows:

| | |
|---------------------------------|-------------------|
| Strategic Leadership | \$ 44,815 |
| Leadership and Donor Organizing | 17,227 |
| Catalytic Grantmaking | 114,225 |
| Organizational legal expenses | <u>46,579</u> |
| | <u>\$ 222,846</u> |

Net assets of \$1,118,220 were released from restriction during 2014 to fund programs and other expenses as follows:

| | |
|---------------------------------|---------------------|
| Strategic Leadership | \$ 541,200 |
| Leadership and Donor Organizing | 142,773 |
| Catalytic Grantmaking | 294,871 |
| Recruiting New Constituencies | 1,800 |
| Organizational legal expenses | <u>137,576</u> |
| | <u>\$ 1,118,220</u> |

NOTE 5. RETIREMENT BENEFITS

The Organization contributes to a Simplified Employee Pension (SEP) Individual Retirement Account (IRA) for employees who are eligible for coverage under the plan. In order to be eligible, an employee must be employed for a consecutive three months; must be a minimum of 18 years old; and must be a U.S. citizen or certain nonresident alien. The retirement plan contribution is currently 5% of compensation. Pension expense for the year ended June 30, 2014, and period ended June 30, 2013 was \$6,830 and \$3,025, respectively.

NOTE 6. LEASES

Issue One currently conducts its operations from facilities located in Washington, D.C. During the year ended June 30, 2014, the Organization entered into a new office lease agreement with a lease commencement date of May 1, 2014 and a term of 40 months, expiring on August 31, 2017. The landlord agreed to reimburse Issue One for certain leasehold improvements and related costs in the amount of \$26,813, and to abate rent for the first four months of the lease term. The total rent payments due under the terms of the lease are recognized in the financial statements on a straight-line basis. Future minimum lease payments required under this lease arrangement are as follows:

| | | |
|----------------------|------|-------------------|
| Year ending June 30, | 2015 | \$ 132,573 |
| | 2016 | 162,402 |
| | 2017 | 166,462 |
| | 2018 | <u>27,857</u> |
| | | <u>\$ 489,294</u> |

Total rent expense recognized in the financial statements for the year ended June 30, 2014 was \$53,615.

NOTE 7. LOAN PAYABLE

Issue One had a loan payable to a Board member in the total principal amount of \$26,000, with interest accruing at an annual rate of .28%, with all unpaid principal and accrued interest due and payable on June 30, 2016. However, the entire outstanding balance, including accrued interest, was paid in full on February 20, 2015.

NOTE 8. SUBSEQUENT EVENTS

Subsequent events have been evaluated through March 24, 2015, which is the date the financial statements were available to be issued. This review and evaluation revealed no new material event or transaction which would require an additional adjustment to or disclosure in the accompanying financial statements.